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**Wynca 新安**

# 2019年新安集团 可持续发展报告

THE 2019 SUSTAINABILITY REPORT  
OF XINAN GROUP



## About the report

### 关于本报告

尊敬的读者,本报告是浙江新安化工集团股份有限公司(以下简称“新安集团”“新安”“集团”或“我们”)发布的第二份可持续发展报告。本报告阐述了新安2019年经济、社会、环境等方面作出的努力,回应相关利益方的企望和关切。

Dear readers, this report is the second sustainability development report published by Zhejiang Xinan Chemical Industrial Group Co., Ltd (Hereinafter called "Xinan Group", "Xinan", "Group" or "we"). This report describes the efforts made by Xinan in economic, social and environmental aspects in 2019 to respond the expectation and care from stakeholders.

## Report information description

### 一、报告信息说明

本报告时间跨度为2019年1月1日至2019年12月31日,其中社会贡献专篇中的“凝心聚力、打赢新冠疫情肺炎阻击战”为2020年事项,所涉及信息来源于集团内部数据,以及2019年“新安股份”年报等公开资料。本报告期内涉及的经营数据均为人民币金额单位。

本报告以中英文两个版本同时发布,当两种语言文本发生歧义或产生冲突时,请以中文版本为准。

报告电子版下载地址:www.wynca.com

The time span of this report is from January 1, 2019 to December 31, 2019. Among them, the slogan of "Unite our heart and power to win the fight against the new epidemic pneumonia" in social contribution special article is a matter of 2020. The involved information comes from public data of internal data of the group, as well as the 2019 annual report of "Xinan" and so on. The business data involved in this report are all in the unit of RMB.

This report is released in Chinese and English versions. In case of ambiguity or conflict between the two languages, the Chinese version shall prevail.

Download address of electronic report: www.wynca.com

## Report standard

### 二、报告标准

本报告按照联合国全球契约十项原则、中国国家标准《社会责任报告编写指南》(GB/T 36001-2015)等相关文件相关要求为参考编制。

This report is compiled according to the reference of relevant documents and relevant elements of ten principles of the United Nations Global Compact, Chinese National Standard "Guidelines on Social Responsibility Reporting" (GB/T 36001-2015) and so on.

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# Message from chairman

## 董事长致辞



Chairman  
董事长



“新安始终秉承‘绿色化学创造美好生活’的使命，践行‘全球视野、专业专注’的经营理念，持续为客户创造价值，并加快向‘绿色化、智能化、高端化、平台化、全球化’方向转型迈进，展现时代企业的精彩。”

"Xinan always adheres to the mission of 'green chemistry creates a better life', and practice the business philosophy of 'global vision, professional focus' to continue to create value for customers, and accelerate the transformation to the direction of 'green, intelligent, high-end, platform and globalization', so as to exhibit brilliance of enterprises in contemporary era."

自1965年创建以来，新安始终充分发挥企业基因——“执着追求、持续创新”的精神，凭借与时俱进的创新，实现转型升级和高质量发展，成为硅基新材料和作物保护领域解决方案的全球领先者。

为了实现这一目标，2017年我们开启了“战略、组织、机制、文化”为内涵的转型升级大行动，2019年我们全面启动了变革，集团上下把握宏观发展态势，充分分析外部发展环境，深刻理解成就时代企业的要求，探索高质量发展的根本之道，重植优秀文化，转变战略思维、落实战略行动、创新组织形态、激活发展机制，我们的经营规模和核心能力得到提升，努力成为一个有梦想、有使命、有情怀的时代企业。

Since it was founded in 1965, Xinan always give full play to enterprise gene —— the spirit of "persisting pursuit and continuing innovation". With the innovation of keeping pace with the times, Xinan has realized transformation, upgrading and high-quality development to become the global leader in silicon based new materials and crop protection solutions.

In order to realize this goal, we started the transformation and upgrading great action of connotation as "strategy, organization, mechanism and culture" in 2017. We have launched a full-scale change in 2019, and all the group grasped the macro development trend to fully analyze the external development environment, deeply understand achieve the requirements of contemporary enterprises, explore the fundamental way of high-quality development, replant excellent culture, change strategic thinking, implement strategic actions, innovate organizational form and activate development mechanism. Our business scale and core competence have been improved to strive to become a contemporary enterprise with dream, mission and feelings.

## WE SERIOUSLY ANSWER

THE QUESTION OF "WHO AM I?"

### 我们认真回答了“我是谁？”的问题

新安将始终以“绿色化学创造美好生活”为使命，聚焦“全面实现转型升级”的目标，聚力科技、资本、管理、组织人才四大战场，培育“技术创新能力、智能制造能力、全球化运营能力”三大核心能力，夯实资本、组织、管理三大基础保障。坚持向“绿色化、智能化、高端化、平台化、全球化”五个方向转型迈进，努力成为硅基新材料和作物保护领域解决方案的全球领先者。

Xinan will always take "green chemistry creates a better life" as the mission, focus on the goal of "comprehensive realization of transformation and upgrading", concentrate on the four battlefields of science and technology, capital, management and organization talents, cultivate three core competencies of "technological innovation ability, intelligent manufacturing ability and global operation ability", and consolidate the three basic guarantees of capital, organization and management. We insist on striving forward the five directions of "green, intelligent, high-end, platform and globalization", and striving to become a global leader in silicon-based new materials and crop protection solutions.

## WE CLARIFY THE QUESTION

OF "WHERE AM I GOING?"

### 我们明确了“我要到哪里去？”的问题

首先是作物保护产业。我们将基于现有的产品和产能，将自身的技术、管理、营销等优势发挥好，实现边际效益的最大化。同时，我们将通过实施企业并购实现业务重组，进一步丰富我们的除草剂、杀虫剂、杀菌剂和生物药剂的产品圈，打造“除草专家、专业除草”品牌，做精除草解决方案，一并形成围绕作物物生长全过程的多个综合解决方案。

其次是硅基新材料产业。我们将坚定走终端化道路，继续强化我们已有的全产业链优势，深淘滩、低作堰。用足用好基础产品的优势，挖规模做大，把竞争力做出来，提升市场的占有率。终端化发展过程中，将投入更多的资源，在医疗健康、电子新能源、轨道交通、电力通信“四大赛道”发力，创造价值。

三是X领域。在磷基新材料领域，通过自研+合作模式，开展磷系、硅系阻燃剂开发，发力工程塑料、聚氨酯组合料等应用领域，拓展磷系延伸的医药中间体、抗氧剂、电子化学品等高附加值新产品，进一步丰富产品体系，为客户提供一体化的综合解决方案。在无机硅领域，充分挖掘云南盐津的硅矿资源，突破关键技术，实现产品能耗和成本行业领先。同时，聚焦下游高端应用，研制高纯、纳米硅粉新产品，突破硅碳负极材料等新领域，满足客户的多样化需求。

The first is the crop protection industry. We will make full use of the advantages of technology, management, marketing and so on based on the existing products and production capacity, and realize the maximization of marginal benefit. At the same time, we will achieve business restructuring through implementing enterprise merger and acquisition to further enrich the product circle of herbicides, pesticides, fungicides and biological agents, create the brand of "weeding expert, professional weeding", and do the weeding solution a little more elaborate, so as to form the multiple comprehensive solutions around the whole process of crop growth.

The second is silicon-based new material industry. We will firmly take the road of terminal and continue to strengthen the advantages of the existing whole industry chain, to keep the attitude of "deep clean beach, low weir". We will make full use of the advantages of basic products to make the scale larger, make the competitiveness stronger, and increase the market share. More resources will be devoted into the "four racetracks" of medical and health, new electronic energy, rail transportation, electric power communication in the process of terminal development to create value.

The third is the field of X. We will conduct the development of phosphorus and silicon flame retardants, focus on engineering plastics, polyurethane compound and other application fields, and expand the extension of pharmaceutical intermediates, antioxidants, electronic chemicals and other high value-added new products through self research + cooperation mode in the field of phosphorus based new materials, so as to further enrich product system to provide integrated comprehensive solution for customers. In the field of inorganic silicon, we will fully mine the silicon ore resources in Yanjin, Yunnan and breakthrough key technologies to achieve industry leading energy consumption and cost of products. At the same time, we will pay attention to downstream high-end applications, manufacture the new products of high purity and nano-silicon powder and breakthrough silicon carbon anode materials and other new fields, so as to satisfy the diversified needs of customers.

# WE CLEAR THE PROBLEM

OF "HOW WE GO?"

## 我们清晰了“我怎么去?”的问题 >>

核心就是持续变革、持续创新,实现新安的转型升级,成为时代企业洪流中的一员。具体就是围绕“科技、人才、管理、资本”四大战场,打好这四场战役。

Our core is to continue the reform and innovation to realize the transformation and upgrading of Xinan, so as to become one member of the contemporary enterprises. Specifically, we should focus on the four battlefields of "science and technology, talent, management and capital" to fight these four battles well.



# 科技·人才·管理·资本

02

人才战场

TALENT BATTLEFIELD

人才战场:我们将始终以客户为中心,持续打造匹配战略与业务的组织能力,推进人才引进目标落地,创新机制,实现个人与组织的目标指向一致。以业务为核心,以流程为标准,动态审视与持续调优组织阵型,加大行业领军专家、紧缺专业高端人才引进力度,补强人才短板,助力成长业务和新兴业务的培育和壮大。

Talent battlefield: We will always take customers as the core to continue to build organizational capacity to match strategy and business, promote talent introduction target landing and innovation mechanism, and realize that the goals of individuals and organizations are the same. We will take business as the core and process as the standard to dynamically review and continue to optimize organizational formation, increase the introduction of industry leading experts and high-end professionals in short supply, and strengthen the talent short board to help the cultivation and growth of growth business and emerging business.

03

管理战场

MANAGEMENT BATTLEFIELD

管理战场:未来将不断探索管理创新,以变革推动企业管理能力的提升,打造企业竞争软实力。强化“严细实快”管理作风,以QES、SHE、知识产权等管理体系建设为抓手,构建卓越运营体系。推进IPD、LTC变革,构建产品全流程开发和产品营销体系,建设端到端的业务流程,组建铁三角组织阵型,进一步提升产品交付能力和客户服务能力,为客户创造更多价值。

Management battlefield: We will continuously explore management innovation in the future to reform and promote the improvement of enterprise management ability and build enterprise competitive soft power. We will strengthen the management style of "strict, careful and fast", and take QES, SHE, intellectual property and other construction management system as the focus to build excellent operation system. We will promote the reform of IPD and LTC, build the whole process development product and product marketing system, establish the end to end business processes, and form the iron triangle formation, so as to further improve product delivery ability and customer service ability to create more value for customers.

01

科技战场

SCIENCE AND TECHNOLOGY BATTLEFIELD

科技战场:自主创新与开放创新相结合,突破关键、共性和前沿技术;加强应用研究,完善“平台技术开发”“应用技术开发”“前沿、新领域开发”的三层科研体系,建立与市场客户的有效链接,筑高转型升级和高质量发展的护城墙。加大智能化投入力度,全面推进智能制造向工业4.0迈进的步伐,以打造卓越的生产运营体系位目标,推动新安转型升级和高质量发展。

Science and technology battlefield: Independent innovation and open innovation shall be combined together to breakthrough key, common and leading-edge technologies. We should strengthen application research, improve the three-level scientific research system of "platform technology development", "application technology development", "frontier and new field development", establish effective links with market and customers, and build a citadel wall for transformation and upgrading and high quality development. In order to build an excellent production and operation system and promote the transformation and upgrading and high-quality development of Xin'an, we should increase the investment in intelligent manufacturing and comprehensively promote the pace of intelligent manufacturing to industry 4.0.

未来,新安将持续以“全球视野、专注专业”的经营理念,以“全面实现转型升级”为工作重心,加强同利益相关方的紧密沟通,勇敢面对各国和地区的各种社会问题,积极为实现国家“两个一百年”目标全力奋斗。我们将进一步加快转型升级的步伐,大力推进新成长的价值创造。作为国际化企业,新安力争成为通过技术创新为社会做出贡献,受到全部人们喜爱和尊敬、真正杰出的时代企业,齐心协力,不断挑战,持续变更。

In the future, Xinan will continue to take "global vision, professional focus" as management concepts, "comprehensively realizing transformation and upgrading" as work focus, strengthen close communication with stakeholders, face up to various social problems of various countries and regions, and positively realize the goal of "two centenary" in China to fight hard. We will further accelerate the pace of transformation and upgrading, and vigorously promote the value creation of new growth. As an international enterprise, Xinan is striving to become a leading enterprise that contributes to the society through technological innovation, which is loved and respected by all people. A truly outstanding enterprise of the times shall work together, constantly challenge and and continuously change.

TWO

## 疫情防控阻击战

Epidemic prevention and control battle

一场突如其来的肺炎疫情牵动着每一位国人的心。在疫情防控的关键时期，新安积极作出响应，为国家、为伙伴、为员工，紧急调配物资及人员，驰援抗疫一线。

A sudden outbreak of pneumonia affects the hearts of every Chinese. Xinan made the respond positively in the critical period of epidemic prevention and control to conduct emergency deployment of materials and personnel, and rush to the front line of anti-epidemic for country, fellows and employees.

## FOR COUNTRY 为国家

捐款1000万元，助力国家打赢疫情防控阻击战；

捐赠500吨的防疫物资，助力地方政府打赢疫情防控攻坚战。

Donate 10 million yuan to help the country win the epidemic prevention and control battle;

Donate 500 tons of epidemic prevention materials to help local governments win the epidemic prevention and control battle.



捐款  
Donate

1000 万元

捐物资  
Donate

500 吨

提供  
Provide

12 万只壶(桶)

提供  
Provide

3050 只专用纸箱



## Story/故事

1月24日，大年三十，建德市经信局来电要求为消毒液企业提供紧缺包装物。下属子公司新安包装立即启动应急预案，召集19名员工返岗，24小时连续生产，先后为省医疗器械公司、朗泰消毒液公司、湖北回天等7家企业，提供了近12万只壶(桶)、3050只专用纸箱，被列入杭州市第一批浙江保供企业名单，用行动支援了疫情防控工作。

On January 24, the New Year's Eve, the call from the bureau of economy and information technology in Jiande asked to provide the lack of packaging for disinfectant enterprises. The subsidiary company, Xinan packaging, started the emergency plan immediately, called 19 employees back to work with constant production for 24 hours, which has provided nearly 120000 bottles (barrels) and 3050 special cartons for 7 enterprises, including provincial medical equipment company, Lionser disinfectant company and Hubei Hutian company. We were listed as the first batch of Zhejiang guaranteed supply enterprises in Hangzhou to support the epidemic prevention and control work.



## FOR FELLOW 为伙伴 >>

在政府复工、复产、保障春耕的号召下，集团利用自身优势，有力带动了农化产业上游黄磷、甘氨酸、三乙胺等200余家原材料供应商复工、复产，400余家原药供应商及下游经销商复工，保障了春耕生产和农资需求；打通了有机硅产业50余家基础类产品大客户及其下游520余家企业的复产工作，并加班加点保障有机硅终端生产3M呼吸面罩配件等抗疫物资企业的原料需求。

Under the call of the government to resume work and production and ensure spring ploughing, group made use of its own advantages to vigorously promote the resumption of work and production of more than 200 suppliers of raw materials such as yohuangphosphorus, glycine, triethylamine and so on in agricultural and chemical industry, and resumption of work of more than 400 original drug suppliers and downstream distributors, which guaranteed the production of spring ploughing and the demand for agricultural materials. We opened up the resumption of work of more than 50 key customers of basic products and more than 520 downstream enterprises in the organosilicon industry, and ensured the raw material demand of enterprises producing 3M respiratory mask accessories and other anti-epidemic materials with work extra shifts.

## FOR EMPLOYEE 为员工 >>

1月20日，湖北武汉新冠肺炎感染案例频发，临近春节敏感节点，集团发布了《关于全面做好春节期间防范新冠病毒安全工作的通知》，要求前往湖北的员工做好防护并登记备案工作。

1月24日，根据国家重大突发公共卫生事件I级响应要求，集团领导亲临马目园区检查防疫情况；

1月25日，集团成立疫情防控领导小组和工作小组，并按照化工企业安全生产管理要求，快速制定并启动疫情防控应急预案。按照“六个严控”的要求，建立日报机制，动态掌握人员、物资、防控、后勤保障等工作情况，确保疫情防控不留死角、不漏一人，有力保障了广大干部员工的生命安全。

On January 20, frequent cases of novel coronavirus pneumonia happened in Wuhan, Hubei. At the sensitive nodes near Spring Festival, the group published "notice on the prevention of new coronavirus during the Spring Festival" asked the staff going to Hubei do a good job of protection, registration and record.

On January 24, group leaders visited Mamu park to check the epidemic prevention situation according to the level I response requirements of national major public health emergencies;

On January 25, group established a leading group and working group for epidemic prevention and control, and rapidly formulated and launched the emergency plan for epidemic prevention and control according to the safety production management requirements of chemical enterprises. The group established daily report mechanism to dynamically grasp personnel, materials, prevention and control, logistics support and other work according to the requirements of "six strict controls", so as to ensure that the prevention and control of the epidemic will not leave any blind angle, and no one behind, which effectively guarantee the life safety of the majority of cadres and staff.



## Story/故事 >>

统筹集团54家单位建立网格矩阵，坚持“不漏一人”地进行“地毯式”摸排，自1月26日开始，连续追踪70天、累计梳理信息近6万条；累计隔离观察员工445人，无一确诊和疑似病例；有序安排来自21个省份的114名员工返程、返工，返岗率99.9%。实时精准掌控6231名员工情况，以最快速度完成建德本地1700名员工的“一人一档”工作，落实复工准备。

We coordinated 54 units of the group to establish grid matrix, insisted on conducting "Carpet" investigation "without leaving out one person". Since January 26, the company has been tracking for 70 consecutive days and combing nearly 60000 pieces of information. A total of 445 employees were isolated and observed, and no confirmed or suspected cases were found. The group orderly arranged 114 employees from 21 provinces to return to work, with a return rate of 99.9%. The group accurately controlled the situation of 6231 employees in real time, completed the "one person, one file" work of 1700 employees in Jiande as soon as possible, and implemented the preparation for returning to work.



## 集团简介 GROUP PROFILE

新安集团始终秉承“绿色化学创造美好生活”的使命，践行“全球视野、专业专注”的经营理念，站在经营发展的至高点，洞察全局，高瞻远瞩，全面系统地规划企业发展愿景，明确企业发展方向，制定企业经营管管理方针、中长期和各年度经营目标；加快向“绿色化、智能化、高端化、平台化、全球化”方向转型迈进，展现时代企业的精彩。

Xinan Group always adheres to the mission of “green chemistry creates a better life”, and practice the business philosophy of “global vision, professional focus”, and stand at the highest point of business development to continue to insight into the overall situation and foresight, overall and systematically plan the enterprise development vision, clarify the development direction of enterprises, and formulate business management policies, medium and long-term and annual business objectives. We accelerate the transformation to the direction of “green, intelligent, high-end, platform and globalization”, so as to exhibit brilliance of enterprises in contemporary era.

## XINAN PRODUCT ITEMS

### 新安产品品项 >>

#### A. 硅基新材料+作物保护领域解决方案+X

Silicon-based new materials + Solutions for crop protection + X.

#### B. 农化产品：除草剂、杀虫剂、杀菌剂、生物药剂、特肥等

Agricultural and chemical products: herbicides, pesticides, bactericides, biological agents, special fertilizer and so on.

#### C. 有机硅：基础硅氧烷、硅橡胶、硅油、硅树脂、硅烷偶联剂等

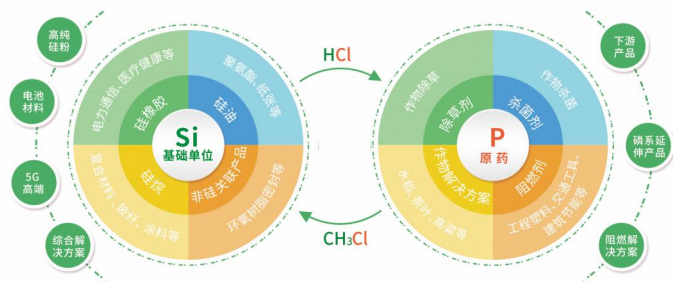
Organosilicon: basic siloxane, silicone rubber, silicone oil, silicone resin, silane coupling agent and so on.

#### D. 其它：PE包装、钢材包装、危化品运输、综合作物解决方案、农飞客飞防等

Others: PE packaging, steel packaging, hazardous chemicals transportation, comprehensive crop solutions, Flying Farmer air defense, and so on.

## XINAN GROUP INDUSTRY

### 新安集团产业 >>





# 2021-2023 年

## 战略规划的蓝图》》

### BLUEPRINT OF STRATEGIC PLANNING FOR 2021-2023

绿色化学创造美好生活

成为硅基新材料和作物保护领域解决方案的全球领导者

Green chemistry creating a better life

has become the global leader in silicon-based new materials and crop protection solutions



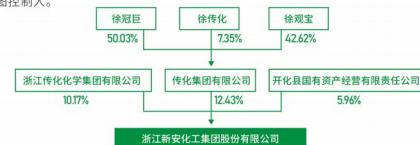
## COMPLIANCE MANAGEMENT 合规经营》》

三会一层

Three boards and one management

股本:818432386股,其中699865633股为无限售条件的流通股,118566753股为有限制条件的流通股(截止2020年12月31日)。

与实际控制人之间的产权及控制关系的方框图控制人。



Stock: 818432386, among them, 699865633 shares are floating stocks without sales restriction conditions, and 118566753 shares are floating stocks with sales restriction conditions (As of December 31, 2020).

A block diagram of the ownership and control relationship with the actual controller.

## HONEST AUDIT 廉洁审计》》

建立了内部审计“四象矩阵”,定期开展经营审计、财务审计、管理审计、工程审计,营造内部风清气正的经营环境。

We have established "four image matrix" of internal audit, regularly carried out operation audit, financial audit, management audit and engineering audit to create a clean and righteous internal business environment.



# PERFORM CSR'S PROMISE AND PRACTICE

## 履行CSR的承诺与实践

### 相关方沟通

Communication with interested party

#### 政府与行业 Government and industry

参与政策、规划调研与制定；依法合规经营，严格执行法律法规；专题汇报；接受监督和考核

Participate in policy and planning investigation and formulation. Operate in accordance with the law and strictly implement laws and regulations. Make special reports. Accept supervision and assessment.

#### 股东 Shareholders

建立董事会、开展股东大会；公开透明企业信息，保证投资者知情权等；建立投资者关系管理体系；强化合规和内控体系

Establish the board of directors and carry out the general meeting of shareholders. Publish the enterprise information to ensure investors' right to know the truth. Establish investor relationship management system. Strengthen compliance and internal control system.

#### 客户 Customers

深耕产业、持续创新技术；制定QES管理体系；建立全方位服务网络；开展客户满意度调查；提供专业解决方案

Deeply cultivate the industry and continue the innovation of technology. Formulate QES management system. Establish a comprehensive service network. Carry out customer satisfaction survey. Provide professional solutions.

#### 员工 Employees

制定并执行职业健康安全管理体系；建立长效人才培养机制；建设“共同体”机制；开展员工文化娱乐活动；关怀困难员工

Develop and implement occupational health and safety management system. Establish a long-term talent training mechanism. Build "community" mechanism. Carry out staff cultural and entertainment activities. Take care for employees in difficulties.

#### 社区 Community

村企共建；科技创新周活动；组织社会公益活动；组织志愿者活动

Conduct co-construction of village and enterprise. Hold science and technology innovation week. Organize social public welfare activities. Organize volunteer activities.

#### 环境 Environment

建立环境管理体系；开展环保培训与宣传；践行环保公益；环境信息公开；生命周期环境管理

Establish environmental management system. Carry out environmental protection training and publicity. Practice environmental protection and public welfare. Disclose environmental information. Conduct life cycle environmental management.

## 支持联合国可持续发展目标

Support for the sustainable development goal of the United Nations



### 无贫穷 No poverty

参与国家精准扶贫行动，在国家级贫困县云南芒市、云南盐津、四川汶川等投资建设工厂，带动当地经济社会发展。Participate in the national targeted poverty alleviation action, and invest to build factories in the national poverty-stricken counties, such as Yunnan Mangshi, Yunnan Yanjin, Sichuan Wenchuan and so on, so as to promote the local economic and social development.

### 零饥饿 Zero hunger

通过技术创新，提供种、药、肥一体化的综合解决方案，开展农民学堂，帮助农民提升种植技能，提升农业生产水平。Provide comprehensive solution of seed, medicine and fertilizer, and carry out farmer schools to help farmers improve their planting skills and agricultural production level through technological innovation.

### 良好的健康与福祉 Zero good health and happiness

每年为员工开展职业体检，定期开展心理咨询和辅导；捐赠2000万元，在西北、西南地区建设100所乡村卫生室，惠及15余万人。Carry out occupational physical examination for employees every year, and conduct psychological consultation and guidance regularly. Donate 20 million yuan to build 100 rural clinics in Northwest and southwest China, benefiting more than 150000 people.

## » 优质教育 High-quality education

开展员工职业继续教育,提升专业技能;开展教育扶贫,在云南金平、贵州岑巩累计捐赠50万元,开展职业技能教育培训支持。

Carry out continuing vocational education for employees to improve their professional skills. Donate cumulatively 500000 yuan in Jinping, Yunnan and cengong, Guizhou to carry out poverty alleviation of education and vocational skills education support.

## » 清洁能源 Clean energy

提高新能源的使用比例,在厂区内建设了光伏发电设施,光伏发电量350万千瓦时/年。

Increase the usage proportion of new energy through establishing photovoltaic power generation facilities with photovoltaic power generation of 3.5 million kwh / year in the factories.

## » 清洁饮水 Clean drinking water

建立水资源年度用量目标,并与上级政府部门签订责任书;加强循环水的使用,以及雨水的收集使用,减少工业新取水用量;加强废水的处理和综合利用,促进污水达标排放。

Build annual water resource consumption goal, and sign the letter of responsibility with superior government departments. Strengthen the use of circulating water, as well as the collection and use of rainwater, and reduce new industrial water consumption. Strengthen the treatment and comprehensive utilization of wastewater to promote the discharge of wastewater up to standard.

## » 性别平等 Gender equality

尊重性别平等原则,设立工会女职工委员会,保障女性职工的权益,全力消除女职工就业、晋升等环节的性别歧视,真正实现了男女“同工同酬”。

Respect for the principle of gender equality, and set women workers' committee of trade union to protect the rights and interests of female employees, and do best to eliminate gender discrimination in the employment and promotion of female workers, so as to realize the "equal pay for equal work" among male and female.

## » 体面工作和经济增长 Decent work and economic growth

通过持续投资,纳税和提供就业,促进当地经济和社会发展;为员工提供稳定的工作机会、收入和良好的工作环境。

Promote local economic and social development through keeping investment, paying taxes and providing jobs. Provide stable job opportunities, income and good working environment for employees.

## » 科技创新 Scientific research innovation

持续加大研发投入力度,是国家创新型示范企业、国家高新技术企业,建有国家级企业技术中心,推动产品创新和产业调整,持续为客户提供综合解决方案。

Continue to increase investment in scientific research to establish the national innovative demonstration enterprises and national high-tech enterprises and national enterprise technology center, which will promote the product innovation and industrial adjustment to continue to provide integrated solutions for customers.

## » 减少不平等 Inequality reduction

禁止雇佣童工和强制劳动;禁止性别、宗教、种族、国籍等任何歧视;提供性别、民族等维度的员工多元化程度,并充分保障机会平等。

Prohibit hiring of child labor and forced labor. Prohibit any discrimination on the basis of sex, religion, race or nationality. Provide the diversified degree of employee in gender, nationality and other dimensions, and fully guarantee equal opportunities.

## » 负责任的生产和消费 Responsible production and consumption

持续强化SHE管理和QES体系管理,确保安全、环境、职业健康管理规范运行;年内未发生重大安全生产事故,突发事件的环境事件。

Continuously strengthen SHE management and QES system management to ensure the standardized operation of safety, environment and occupational health management. There is no major production safety accidents or sudden environmental events occurred during the year.

## » 和平正义 Peace and justice

提升企业的合法合规管理,尊重商业准则;加大对商业腐败的审计监察力度;推动供应商的尊重人权、安全生产和环境保护工作。

Enhance the legal compliance management of enterprises and respect business principles. Enlarge the audit and supervision strength of commercial corruption. Promote suppliers' respect for human rights, work safety and environmental protection.

## » 可持续社区 Sustainable community

与园区或工厂周边的社区建立了睦邻友好的和谐关系;帮助周边社区和村庄提升防灾、减灾的能力。

Establish friendly and harmonious relationship with the communities around the park or factory. Help the surrounding communities and villages to improve the ability of disaster prevention and mitigation.

## » 气候行动 Climate action

积极参与“蓝天保卫战”,实施“效能提升计划”,综合能耗同比下降0.12;VOC在线监测合格率100%。

Participate in the "blue sky defense war" actively and implement "efficiency improvement plan", with comprehensive energy consumption decreased by 0.12% year on year. The qualified rate of VOC online monitoring is 100%.

## » 促进目标实现的伙伴 Fellows for promoting the goal achieving

积极参与行业协会等社会组织,开展相关方面的合作,破解行业发展瓶颈和难题;与供应商、客户建立了休戚与共的“双赢”共同体。

Participate in industry associations and other social organizations actively, develop cooperation with relevant parties, and solve the bottleneck and problem of industry development. Establish a common "win-win" community sharing weal and woe with suppliers and customers.

FOUR

## 绩效指标

Performance indexes

只有一条路不能选择——那就是放弃的路；只有一条路不能拒绝——那就是成长的路。我们万众一心，众志成城，相信自己，相信伙伴，共同创造美好未来。

There is one way not be selected — That's giving up.  
There is one way not to refuse — that's growing up.  
We unite as one, believe in ourselves and partners,  
and jointly create a better future.

### 2019年 关键经营指标

KEY BUSINESS  
INDEX IN 2019

营业收入  
The operation income

1095725 万元

归属于本公司股东的净利润  
the net profit attributable to the shareholders of the company

37821 万元

总资产  
The total assets

1089409 万元

归属于本公司股东的净资产  
net assets attributable to the shareholders of the company

569610 万元 (四舍五入)

### 2019年环境绩效指标

Environmental performance index in 2019

环保合规率 100%；综合能耗连续下降，2019年为 0.56% 吨标煤/吨，重污染天气重点行业企业绩效评级A级企业。

Environmental compliance rate is 100%. With the continuous decline of comprehensive energy consumption, there was 0.56% TCE / T in 2019 regarded as A-level enterprise among the performance rating of key industries in heavy pollution weather.

# 2019年CSR绩效指标 >>

## CSR PERFORMANCE INDEX IN 2019

社会贡献率  
Social contribution rate

17.54%

员工总人数  
Total staff

5782人

大专以上  
College students

1236人

研究生  
Graduate students

162人

中高级职称  
Middle and senior  
professional titles

442人

廉洁培训覆盖率  
The coverage rate of  
integrity training

100%

安全培训覆盖率  
The coverage rate of  
safety training

100%

职业健康检查率  
The occupational health  
examination rate

100%

职业健康建档率  
The filing rate of  
occupational health

100%

贫困人口建档数  
The number of poor  
people on file

36人

Wynca 新安

HANGZHOU MUNICIPAL HONOR AND  
ABOVE IN 2019

2019年杭州市级以上荣誉

- 杭州市鲲鹏企业  
HANGZHOU KUNPENG ENTERPRISE
- 浙江省制造业百强  
TOP 100 MANUFACTURING ENTERPRISES IN ZHEJIANG PROVINCE
- 中国制造业500强  
TOP 500 MANUFACTURING ENTERPRISES IN CHINA
- 中国化工500强  
TOP 500 CHEMICAL COMPANIES IN CHINA
- 中国化工民营企业百强  
TOP 100 PRIVATE CHEMICAL ENTERPRISES IN CHINA
- 守合同重信用AAA企业  
AAA ENTERPRISE OF KEEPING CONTRACT AND KEEPING PROMISE
- 中国化工行业优秀社会责任企业  
EXCELLENT SOCIAL RESPONSIBILITY ENTERPRISES IN CHINA'S CHEMICAL INDUSTRY

FIVE

# 安全环保

Safety and environmental protection

新安一直以来，以打造“绿色化学创造美好生活”为使命，全面加强废物治理关键技术、制造工艺安全网络管理化，坚决打好网格化安全、环保、职业卫生管理网络体系攻坚战，让新安的产品品质和制造环境更上一层楼。

Xinan Group always adheres to the mission of "green chemistry creates a better life", strengthen the key technologies of waste treatment and network management of manufacturing technology safety comprehensively, and fight the battle of gridding safety, environmental protection and occupational health management network system firmly, so as to make Xinan's product quality and manufacturing environment enter into a higher level.

## SHE MANAGEMENT OPERATION MECHANISM

### SHE管理运行机制

集团实施以总裁负责制和二级工厂(部门)、子公司总经理负责制的网格化安全、环保、职业卫生管理网络体系，设立集团、事业部、工厂或子公司三级SHE(安全、环保、职业卫生)管理制度和体系，园区所有危化品生产企业全面推进安全标准化体系，均达到安全标准化二级的标准。

The group implements the gridding safety, environmental protection and occupational health management network system with president responsibility system and general manager responsibility system of secondary factories (departments) and subsidiaries, with the setting of three level SHE (safety, environmental protection, occupational health) management system and system of group, business department, factory or subsidiary. All hazardous chemicals manufacturers in the park will comprehensively promote safety standardization system to reach the secondary standard of safety standardization.





投资  
Invested  
**8000** 余万元



日处理废水  
To treat of wastewater  
per day  
**2500** 吨

## ENVIRONMENTAL MANAGEMENT

### 环保管理 >>

末端“废物利用”——开发实施具有自主知识产权的有机磷和有机硅废水治理关键技术，成为农药工业环境保护、清洁生产重点支撑技术；园区建有日处理2500吨的废水的污水处理总站，各工厂均设有污水预处理装置，真正实现废水零直排；投资8000余万元建设定向转化装置，不仅将草甘膦行业母液化废为宝，并将生产过程中的VOCs完全焚烧后达标排放。

Terminal “waste utilization” —— Develop and implement key technologies of organic phosphorus and organosilicon wastewater treatment with independent intellectual property rights to become the key supporting technologies for environmental protection and clean production of pesticide industry. The community has a sewage treatment station with a daily treatment of 2500 tons of wastewater per day, and each factory is equipped with sewage pretreatment devices to really realize zero direct discharge of wastewater. The investment of more than 80 million to build directional conversion device will not only turn the mother liquor waste of glyphosate industry into treasure, but also reach the discharge standard for VOCs in the production process completely incinerated.

## SECURITY MANAGEMENT

### 安全管理 >>

牵手浙江中控推进制造工艺流程数字化、可视化、智能化，集团投入3000余万元于2010年、2018年两次与杜邦公司合作，开展SHE管理咨询项目全覆盖，定期组织安全事故演练，提高应急响应能力，确保万无一失。

The group cooperated with Zhejiang SUPCON to promote the digitalization, visualization and intellectualization of the whole process of manufacturing technology, invested more than 30 million yuan to cooperate with DuPont twice in 2010 and 2018, carried out full coverage of SHE management consulting project, organized safety accident drills regularly, and enhanced emergency response capability to make extra certain.





## 尊重人权

### Respect for human right

新安集团明确表示，集团的所有成员必须尊重所有员工的人权、个性和性格，是新安集团的一贯方针，遵守所有适用的国际规则和当地法规，并尊重所有文化和习俗。消除童工或强制劳动，提供平等的就业及提高工作技能的机会，保障员工的身心健康和安。

Xinan Group affirmatively ensured that all members of the group must respect the human rights, personality and character of all employees, which is the consistent policy of Xinan Group, complied with all applicable international rules and local regulations, and respect all cultures and customs. Xinan Group will eliminate the child or forced labor, provide equal opportunities for employment and improvement of work skills, so as to ensure the physical and mental health and safety of employees.

## Continue to promote the all-round development of the cause of human rights

### 持续推动人权事业全面发展

集团始终严格遵守关于人权保护的法律法规、国际人权行动计划及国际人权公约，自觉抵制任何漠视与践踏人权的行为。严格遵守国家《禁止使用童工规定》和海外作业地国家和地区关于禁止雇佣童工的法律要求，禁止雇佣童工；尊重员工的人身自由权和休假权，禁止强制劳动；尊重女工权益和少数民族权益，禁止性别、民族、宗教、国籍等任何形式的歧视。同时，按照《劳动法》等法律法规要求和作业地的规定，保障员工的各项权益和职业健康安全，优化员工的职业发展通道，推进员工职业健康、身体健康、心理健康一体化管理，致力实现与员工的共同成长。

The group always strictly abide by laws and regulations on human rights protection, national human rights action plan and international human rights conventions, and consciously resist any action of ignoring and trampling on human rights. The group always strictly abide by legal requirements in national "regulations on prohibition of child labor" and prohibition of child labor in overseas countries and regions to prohibit the hiring of child labor. The group respect the personal freedom and vacation right of employees and prohibit the forced labor. The group respect the rights and interests of female workers and ethnic minorities, and prohibit discrimination of any kind on gender, nationality, religion and nationality and so on. At the same time, the group will ensure employees' rights and interests and occupational health and safety, optimize employees' career development channels, promote the integrated management of employees' occupational health, physical health and mental health, and strive to achieve common growth with employees according to the requirements of laws and regulations and regulations of working place in "Labor Law".





# EMPLOYEE PROTECTION

## 员工保障

贯彻平等协商、互利共赢的原则，依法依规保障员工各类权益，与员工共建和谐、稳定的劳动关系。

Implement the principle of equal consultation and mutual benefit. Protect the rights and interests of employees according to law and regulations to build harmonious and stable labor relationship with employees.

### 员工雇佣

#### Employee employment

按照“合法、公平、平等自愿、协商一致、诚实信用”的原则，与所有员工签订书面劳动合同，各项合同条款均齐全、合法，并制订配套的劳动合同管理制度，确保合同得到严格履行。

Sign a written labor contract with all employees, all contract terms are complete and legal, formulate supporting labor contract management system to ensure the strict performance of the contract according to the principles of "legality, fairness, equality, voluntariness, consensus through consultation, honesty and credibility".

### 女性员工保护

#### Protection for female employees

成立工会女职工委员会，为女员工专设特殊劳保和特殊疾病保险，定期开展女员工健康知识讲座，落实孕产期和哺乳期休假规定和定期健康体检制度。

Set up a women's committee of trade union to set special labor insurance and special disease insurance for female employees, develop health knowledge lectures for female employees regularly, and implement the regulations on leave during pregnancy and lactation and the system of regular physical examination.

### 多元化与机会平等

#### Diversity and equal opportunity

平等对待女性员工，男女同工同酬；平等对待少数民族员工，营造良好的工作环境。

Treat female employees equally with equal pay for equal work. Treatment ethnic minority employees equally to create a good working environment.

### 薪酬制度

#### Salary system

强化整体薪酬激励，遵循岗位价值、能力水平、业绩贡献的付薪理念，构建“薪资包+奖金包+福利包+荣誉包”的全方位激励体系。以贡献为本，以价值创造为本，多劳多得。

Strengthen the overall salary incentive, follow the pay concept of post value, ability level and performance contribution, and build a comprehensive incentive system of "salary package + bonus package + welfare package + honor package" to conduct the core of more work and more gain based on contribution and value creation.

### 社会保险

#### Social insurance

按照国家 and 地方规定，按时足额缴纳养老、医疗、工伤、生育、失业等社会保险，购买综合商业保险和重大疾病保险。

Pay social insurance such as endowment insurance, medical insurance, industrial injury insurance, maternity insurance and unemployment insurance in full and on time, and purchase comprehensive commercial insurance and major illness insurance according to the national and local regulations.

### 休息休假制度

#### Rest and vacation system

保证员工正常工作和休息休假的权利，对于实行不定时工作制和综合计算工制制的员工，采取适当的工作和休息方式，使其工作、生活得到良好平衡。

Ensure the right of normal work, rest and vacation for employees, and take appropriate work and rest methods for the employees conducting irregular working hours and comprehensive working hours, so as to make work and life achieve a good balance.



# OCCUPATIONAL HEALTH

## 职业健康

强化职业病防治体系建设，整合健康管理资源，关注和关爱员工身心健康。

Strengthen the construction of occupational disease prevention and control system, integrate health management resources, and pay attention and take care for the physical and mental health of employees.



# CAREER DEVELOPMENT

## 职业发展

始终坚持“品德至上、绩效为先”的用人理念，营造“新安是家庭、新安是学校、新安是舞台、新安是沃土”的组织氛围，不断改善员工的工作环境、工作条件，为员工创造、提供广阔的发展平台和施展个人才华的机会，也为集团实现高质量发展提供人才保障。

Adhere to the concept of “moral first, performance first” of employment all the time, and create an organizational atmosphere of “Xinan is family, Xinan is school, Xinan is stage and Xinan is fertile soil”, so as to continuously improve the working environment and conditions of employees to provide broad development platform and opportunities to display personal talents, which also provides talent guarantee for group to achieve high quality development.

## 优化职业平台

### Optimize career platform

#### 一、管理、专家人才发展体系

Management and expert talent development system

建立管理、专家双通道职业发展体系，依托管理序列的“栋梁计划”和技术序列的“251人才计划”，牵引员工从新入职、青年预备队到青年骨干迅速成长，清晰个人发展职业方向，更好地实现个人职业发展。

Establish the management and experts two channel career development system, and lead staff to grow rapidly from new recruits, youth reserve team to young backbone, so as to clarify personal development career direction and better realize personal career development based on the “pillar plan” of management sequence and “251 talent plan” of technology sequence.



## 二、技能人才发展体系

Development system of skilled talents

构建技术工人职业发展体系，以技能人才培养为抓手和载体，推动知识型、技能型、创新型技术人才队伍建设。

Construct professional development system for technical workers to promote the construction of skilled personnel team with knowledge, skill and innovation based on taking skilled personnel training as the focus and carrier.



# STAFF TRAINING

## 员工培训

以新安学院平台为载体，整合内外部学习资源，聚焦人才能力提升，持续营造内部学习生态，推动学习型组织建设，面向各类人才针对性地实施领导力项目和专业化项目。同时利用在线学习平台，提升学习的时效性和覆盖率。

The group takes Xinan College as the carrier to integrate internal and external learning resources, focuses on talent ability promotion to constantly build internal learning ecology, promote the construction of learning organization, and implement leadership and professional projects for all kinds of talents. At the same time, the group utilizes online learning platform to improve the timeliness and coverage of learning.

### 一、培训概况

Training overview



### 二、在线学习

Online study

积极探索、运用大数据、移动学习等技术推动培训数字化转型。

Explore and use big data, mobile learning and other technologies actively to promote the digital transformation of training.



# EMPLOYEE CARE

## 员工关怀

以打造员工与企业命运共同体为理念，为员工提供更好的关怀和帮助，提升员工的凝聚力和归属感。

Create a community of common destiny for employees and enterprises as the concept to provide better care and help for employees and improve the cohesion and sense of belonging of employees.

- 利用新安集团报、宣传栏、微信公众号、同事吧(企业微信)等媒介，认真贯彻“新安是学校、新安是家庭”理念，增进员工认同，形成和谐向上的职业氛围。

Use Xinan group newspaper, publicity column, WeChat official account, colleague post bar (WeChat) and other media to conscientiously implement the concept of "Xinan is school and Xinan is family", and enhance the employee identification to form harmonious and upward professional atmosphere.

- 设立“员工子女助学基金”和“员工互助保险基金”，为员工提供全方位的福利保障。

Set "student aid fund for employees' children" and "mutual insurance fund for employees" to provide all-round welfare guarantee for employees.

- 实施司龄津贴、在职员工旅游费等多元化福利体验。

Implement the seniority allowance, in-service staff travel expenses and other diversified welfare experience.

- 为海外员工购买高额综合保险，充分体现对海外员工的特殊保障。

Purchase high comprehensive insurance for overseas employees to fully reflect the special protection for overseas employees.

- 利用文化年和体育年活动载体，丰富员工生活，贯彻文化理念。通过龙舟、各种球类等竞技活动，展现“新安人”积极进取、奋勇争先的拼搏精神。

Use cultural year and sports year activity carrier to enrich staff life and carry out the cultural concept, and exhibit the aggressive and courageous spirit of "Xinan people" through dragon boat and all kinds of ball games and other competitive activities.

- 创建“职工书屋”“职工俱乐部”等文体活动平台，丰富员工文化生活，展示员工精神风貌，促进员工间的友谊和协作。

Establish the cultural and sports activities platform for "staff library" and "staff club" to enrich cultural life of employees, showing employees' spirit to promote friendship and cooperation among employees.

- 引导广大员工参与企业民主管理、民主监督、经营管理

Guide employees to participate in democratic management, democratic supervision, operation and management, and innovation and efficiency activities to provide suggestions for enterprise reform and development.

- 开展EAP专项培训，加强对员工的人文关怀和心理疏导。通过 EAP 理论导入，心理学常识、咨询沟通、情绪及压力管理、心理异常症状识别等方面的学习，促进团队健康工作状态，提高个人及团队的工作绩效。

Carry out EAP special training, strengthen humanistic care and psychological counseling for employees. Promote the healthy working state of the team and improve the work performance of the individual and the team through EAP theory introduction, psychological knowledge, consultative communication, emotion and stress management, recognition of abnormal psychological symptoms and other aspects of learning.



# 社会贡献

## Social contribution

新安集团身为社会的一份子，坚决维护国家战略发展方针，积极推动行业发展，帮助合作伙伴解决经营问题，突破企业发展的瓶颈。提供就业、增加纳税、热心公益事业及拓展投资项目等，回报社会、为社会繁荣经济做贡献。

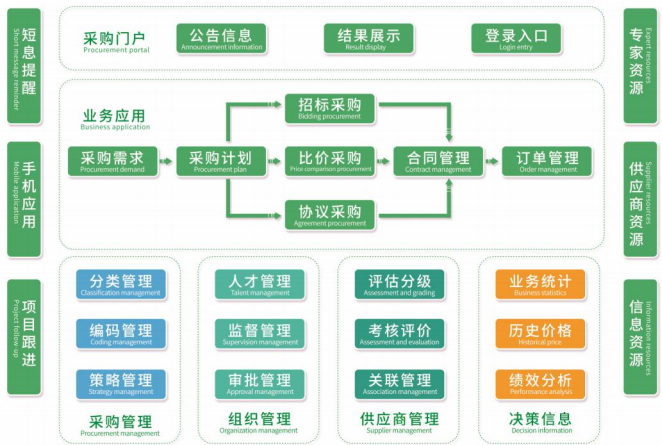
As a member of society, Xinan firmly safeguards the national strategic development policy, promote the development of the industry actively, help partners to solve business problems, and breakthrough the bottleneck of enterprise development. Xinan also provides employment chance, increases tax payment, shows enthusiasm for public welfare and investment projects and so on, so as to repay the society and contribute to social prosperity and economic prosperity.

## Healthy development of supply chain

### 供应链健康发展 >>

集团采用线上电子采购平台招标采购模式，采购需求申请直接上传采购平台，并将需求信息公开发布，现有供应商及平台供应商均可接收到采购需求信息，参与报价，实现采购信息公开、透明，供应商报价、中标供应商选择过程透明、公正，给供应商提供一个公平竞争的商业环境，采购效率也大大提升。

The group adopts online E-procurement platform bidding procurement mode to directly upload purchase demand application to the purchase platform with the release of demand information. Both existing suppliers and platform suppliers can receive purchase demand information to take part in the quotation, so as to realize that procurement information is open and transparent. The process of supplier quotation and successful supplier selection is transparent and fair, which provides the supplier a business environment of fair competition with the great improvement of purchasing efficiency.



## Promotion of the healthy development of the industry 促进行业健康发展

集团是中国石油和化学工业联合会、中国氟硅有机材料工业协会、中国农药工业协会的资深副理事长单位，积极参与行业发展规划制定，行业发展问题研讨并提供新安解决方案，积极参与国家、行业标准的制定，维护行业良健康的可持续发展。

The group is the senior vice president unit of Sponsored by China Petroleum and Chemical Industry Federation, China Association of Fluorine and Silicone Industry and China Crop Protection Industry Association, who actively participates in the formulation of industry development planning, discussion on industry development problems, provide Xinan solutions, actively participates in the formulation of national and industrial standards to maintain the healthy and sustainable development of the industry.



## Winning with customers 与客户共赢

我们强化质量管理体系、完善服务标准、为客户提供更优质的产品和服务。同时，密切与客户沟通，关心支持客户“痛点”问题，帮助输出解决方案。做好客户投诉管理，切实保障客户基本权益。

We strengthen quality management system and improve service standard to provide better products and services for customers. At the same time, we communicate closely with customers, care and support for customers' pain points, and help the output solutions. We also do a good job in customer complaint management, and effectively protect the basic rights and interests of customers.



## Story/故事

### 一、提升应用技术服务能力

Improve the ability of application technology service

针对有机硅在食品中应用认证过程存在的问题提供了相关法规与解决方案的公开课；在慧聪网线上课堂进行《有机硅材料在涂料和树脂合成中的应用》讲座，并在表面活性剂行业会议以及中国涂料工业会议上做专题报告；围绕密封胶产品质量的简易鉴别制作系列抖音小视频进行科普。

The open course of relevant regulations and solutions was provided for the existing problems in the application certification process of organosilicon in food. The lecture on "Application of Organosilicon Materials in Coatings and Resin Synthesis" was conducted on Huicong online classroom, and the special report was made on the Surfactant Industry Conference and China Coatings Industry Conference. The sealant product quality simple identification and production of series Tiktok videos were made to conduct popular science.

### 二、提升经销商的运营能力

Improve the operation ability of dealers

加强同中国幕墙网、优采平台与协会相关组织的合作与互动，推进房地产、门窗厂等集采入围；为经销商业务人员开展培训，协助经销商提升业务；

组建CC3组织，强化MCR体系化跟进、集中优势资源服务好客户，搭建高温胶及室温检测平台，由集团资深研发专家作为组长，培养专业的应用技术服务人员，为60余家客户提供现场服务总天数共110天。

Strengthen cooperation and interaction with China wall network, Youcai platform and related organizations to promote real estate, door and window factories and so on to shortlist. Dealer business personnel training was carried out to assist dealers to improve business.

Establish CC3 organization and strengthen MCR systematization to follow up and concentrate superior resources to serve customers. Build high temperature glue and room temperature glue detection platform. The group's senior R & D experts worked as the team leader to cultivate professional application technical service personnel and provide on-site service for more than 60 customers for a total of 110 days.

## Harmonious community construction 和谐社区建设

我们秉承“回报当地、为繁荣当地经济做贡献”的理念，通过提供就业、增加纳税、拓展投资项目等，推进企业所在地社区实现经济、环境、社会协调发展。

We hold the concept of “returning to the local people and contributing to the prosperity of the local economy” to promote the community where the enterprise is located to realize the coordinated development of economy, environment and society through provide employment chances, increase taxes, and expand investment projects.



• 下属公司开化合成村企共建  
The subsidiary Kaihua synthesis was founded by group and village



• 下属公司新安天玉村企共建  
The subsidiary Xinan Tianyu was founded by group and village

<p><b>100</b>所 安心卫生室投入使用 100 safety clinics were put into operation</p>	<p><b>15</b>万 惠及15万余名农民 benefitting more than 150000 farmers farmers</p>	<p><b>500</b>强(381位) 2019年获得中国企业慈善公益 In 2019, the group achieved top 500 philanthropic enterprises in China (381)</p>
<p><b>1032</b>万元 慈善公益投入 with 10.32 million yuan for charity</p>	<p><b>89</b>位 中国扶贫百强 top 100 poverty alleviation enterprises in China (89)</p>	<p><b>855</b>万元 扶贫投入 8.55 million yuan for poverty alleviation</p>



• 集团总部开展村企共建  
Group headquarter carried out village and enterprise co-construction

新安集团在浙江省衢州市开化县拥有两家公司，分别是浙江开化合成材料有限公司（简称开化合成）和浙江开元元通硅业有限公司（简称开元元通）。

开化合成是开化县重点工业龙头企业，目前拥有员工420名，主要生产甲基、苯基、乙烯基及三氯氢硅四大类有机硅单体及其系列产品。

Xinan Group owns two subsidiaries in Kaihua County, Quzhou City, Zhejiang Province, namely, Zhejiang Kaihua Synthetic Materials Co., Ltd. (hereinafter referred to as Kaihua Synthesis) and Zhejiang Kaihua Yuanotong Silicon Industry Co., Ltd. (hereinafter referred to as Kaihua Yuanotong).

Kaihua Synthesis is the key industrial leading enterprises in Kaihua County, owning 420 employees now, mainly producing four types of organosilicon monomers of methyl, phenyl, vinyl and trichlorosilane and their series products.



开元元通是衢州市制造业三十强企业之一，浙江省科技型中小企业，专业从事工业硅、工业硅粉及硅粉深加工等产品的研究和制造。

Kaihua Yuanotong is one of the top 30 manufacturing enterprises in Quzhou City, and the small and medium-sized scientific and technological enterprises in Zhejiang Province, mainly engaged in the research and manufacture of industrial silicon, industrial silicon powder, silicon powder deep processing products and other products.



启动开化两家子公司的转型升级工作，拟投资20.3亿元对两家子公司进行搬迁改造升级，将进一步为开化县地方经济和社会发展作出重大贡献。

Start the transformation and upgrading of two subsidiaries of Kaihua to conduct relocation, transformation and upgrading for two subsidiaries with the investment of 2.03 billion yuan, which will make further great contribution for local economic and social development in Kaihua County.





## TWO/二 >>

新安集团在四川省汶川县投资3800万元成立专业生产工业硅的阿坝州禧龙工业硅有限责任公司，每年给当地农民工带来工资收入超过1200万元，助力当地经济社会发展，确保打赢脱贫攻坚战。

The Abazhou Xilong Industrial Silicon Co., Ltd with the professional production of industrial silicon in Wenchuan County, Sichuan Province was invested 38 million yuan, and founded by Xinan Group, bringing more than 12 million yuan to the local migrant workers every year to assist local economic and social development to ensure win the battle against poverty.



## THREE/三 >>

新安集团在云南省芒市投资1.6亿元成立专业生产工业硅的芒市永隆铁合金有限公司，成为当地工业发展领域的明星企业，有力地带动了当地经济和社会发展。

The Mangshi Yonglong Ferroalloy Co., Ltd in Mangshi, Yunnan Province with the professional production of industrial silicon was invested 160 million yuan by Xinan Group, becoming the star enterprises in the field of local industrial development, and effectively promoting the local economic and social development.





## FOUR/四

新安集团在云南省盐津县投资9亿元建设10万吨/年工业硅项目，项目建成后，将极大地改善当地经济结构，吸纳当地农村劳动力，帮助打赢脱贫攻坚战。

Xinan Group will invest 900 million yuan to build 100000 tons / year industrial silicon project in Yanjin County, Yunnan Province. After the completion of the project, it will greatly improve the local economic structure, absorb the local rural labor force, and help to fight against the poverty battle.

### 70万吨/年的能力

新成立矿业公司具备开采硅矿

The newly established mining company has the capacity to mine 700000 tons of silicon ore per year.

### 6×33MVA 工业硅电炉

新成立硅业公司建设

The newly established silicon industry company has built 6 × 33 MVA industrial silicon furnace

### 70万吨/年

设计产能

with a design capacity of 100000 tons / year

### 2×33MVA 工业硅电炉

一期建设

In the first phase, the 2 × 33 MVA industrial silicon furnace

### 3万吨/年

设计产能

will be built with a design capacity of 30000 tons / year



## Outlook

### 畅享未来

新安以“绿色化学创造美好生活”为使命，认真思考未来，并用实际行动来创造，将持续提升以“作物保护+硅基新材料”为核心的技术、产品、解决方案能力，与客户一同努力解决行业发展的痛点和瓶颈，由此形成对行业的深层次洞察，开启一条不曾重复的奇迹之路，为客户、社会创造更多价值。

Xinan always adheres to the mission of "green chemistry creates a better life" to seriously think about the future and use actual action to create. We will continuously improve the ability of technology, products and solutions with "crop protection + silicon based new materials" as the core, and work together with customers to solve the pain points and bottlenecks of industry development, so as to form deep insight of the industry and open a miracle road that has never been repeated, which will create more value for customers and society.

